

State of California  
Seismic Safety Commission

Memo

To: Seismic Safety Commissioners

From: Richard McCarthy  
Seismic Safety Commission  
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Sacramento, CA 95833  
(916) 263-5506 x 225

Date: October 31, 2012

Subject: California Small Business Development Center Network  
(CA SBDC)

**Background**

The CA SBDC is the leader in providing small business owners and entrepreneurs with the tools and guidance needed to become successful in today's challenging economic climate. Direct and personalized business mentoring is provided to entrepreneurs through professional consulting, supplemented by low-cost or free seminars and conferences. These services are delivered throughout California via an extensive network of thirty-seven Small Business Development Centers and more than 100 outreach locations.

With more than 1,000 Centers across the country, SBDC serves as the Small Business Administration's (SBA's) direct consulting arm. The SBDC is a partnership program uniting private enterprise, government, higher education and local nonprofit economic development organizations. The California Small Business Development Center Network is the state's largest economic development program and its most cost-effective job creator.

Business owners can receive expert guidance on a large variety of business topics, including: Best Practices for Small Businesses, Business Plan Development, Start-Up Basics, Financing, Procurement & Contracting Opportunities, Regulatory Compliance, Money Management, International Trade, and Manufacturing Assistance.

SBDCs are required to meet or exceed specific economic impact benchmarks every year. In CY 2011, the six regional networks that comprise the CA SBDC Network worked with more than 65,000 small business owners. As a direct result of SBDC assistance, clients created and/or retained more than 9,000 jobs and secured more than \$213 million in capital infusion (debt and equity).

**Recommendation**

Staff recommends that the Commissioners listen to Ms. Woonacott's presentation and be prepared to ask questions.

Attachment: One-page list of SBDC's locations

# California

## SMALL BUSINESS DEVELOPMENT CENTERS LOCATIONS

The California Small Business Development Center (SBDC) Program is the leader in providing small business owners and entrepreneurs with the tools and guidance needed to become successful in today's challenging economic climate.

Direct and personalized business mentoring is provided to entrepreneurs through professional consulting, supplemented by low-cost or free seminars and conferences. These services are delivered throughout California via an extensive network of thirty-five Small Business Development Centers.

**YOUR LOCAL SBDC PROVIDES  
COMPREHENSIVE BUSINESS  
GUIDANCE ON MOST BUSINESS  
ISSUES INCLUDING:**

*Best Practices for Small Businesses,  
Business Plan Development, Start-Up Basics,  
Financing, Procurement & Contracting  
Opportunities, Regulatory Compliance,  
Money Management, International Trade,  
and Manufacturing Assistance.*

### **NORTHERN CALIFORNIA NETWORK**

NORCALSBDC.ORG  
(707) 826-3919

Aptos - Central Coast SBDC  
(831) 479-6136

Eureka - North Coast SBDC  
(707) 445-9720

Fairfield - Solano SBDC  
(707) 864-3382

Fort Bragg - Mendocino SBDC  
(707) 964-7571

Napa - Napa Valley SBDC  
(707) 253-3210

Oakland - Alameda County SBDC  
(510) 208-0410

Pleasant Hill - Contra Costa SBDC  
(925) 602-6840

San Francisco - San Francisco SBDC  
(415) 841-4050

San Jose - Silicon Valley SBDC  
(408) 351-3600

Santa Rosa - Santa Rosa SBDC  
(707) 595-0060

### **NORTHEASTERN CALIFORNIA NETWORK**

NECSBDC.ORG  
(530) 898-5443

Chico - SBDC at Butte College  
(530) 895-9017

Redding - SBDC at Shasta College  
(530) 242-7630

Sacramento - SBDC at Greater Sacramento  
(916) 563-3210

Stockton - SBDC at San Joaquin Delta College  
(209) 954-5089

Yuba City - SBDC at Yuba Community College District  
(530) 822-0140

### **UC MERCED NETWORK**

SBDC.UCMERCED.EDU  
(559) 241-7406

Bakersfield - CSU Bakersfield SBDC  
(661) 861-7951

Fresno - CVBI SBDC Fresno/Madera  
(559) 292-9033

Modesto/Merced - The Alliance SBDC  
(209) 567-4910

Gonzalez - CSU Monterey Bay SBDC  
(831) 675-7232

San Luis Obispo - Cal Poly SBDC for Innovation  
(805) 756-5171

Visalia - CVBI SBDC Tulare/Kings  
(559) 625-3051

### **ORANGE COUNTY/INLAND EMPIRE NETWORK**

LEADSBDC.ORG  
(657) 278-2719

Riverside - Inland Empire SBDC  
(951) 781-2345

Santa Ana - Orange County SBDC  
(714) 564-5200

Riverside - TriTech SBDC  
(951) 571-6480

Palm Springs - Coachella Valley SBDC  
(760) 340-1575

Aliso Viejo - LaunchPad SBDC  
(949) 330-6565

### **SAN DIEGO AND IMPERIAL NETWORK**

GROWMYBIZ.ORG  
(619) 482-6391

San Diego - San Diego SBDC  
(619) 482-6391

Oceanside - SBDC North San Diego County  
(760) 795-8740

El Centro - Imperial Valley SBDC  
(760) 312-9800

### **LOS ANGELES NETWORK**

SMALLBIZLA.ORG  
(562) 938-5020

Los Angeles - SBDC at Pacific Coast Regional  
(213) 674-2696

Santa Clarita - SBDC at College of the Canyons  
(661) 362-5900

Santa Monica - SBDC at Santa Monica College  
(310) 434-3566

Hawthorne - SBDC at El Camino College  
(310) 973-3177

Camarillo - SBDC at EDC-Ventura County  
(805) 384-1800

Long Beach - SBDC at Long Beach City College  
(562) 938-5100

Long Beach - SBDC International Trade Center  
(562) 938-5018

Los Angeles - Specialty Technology Center at CSULA  
(323) 343-5604

